



# A C I D E

**AQUAVIC MADE IN AUSTRALIA**  
QUERCUS MAGNAE A GLANDIBUS CRESCANT



**THE OFFICIAL MOUTHPIECE OF THE AQUAVIC IONISER USER'S GROUP**

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## **From the Director:**

With "The Crisis" hopefully coming to an end - or at least in manageable numbers - and a multiplicity of vaccines becoming available, many tasks which were judged to be irrelevant during lockdown were simply put on hold until the numbers dropped to zero, or very nearly so. Being Melbourne-based, life in lockdown was a particularly difficult time for all concerned, especially so during the unprecedented night curfews, But with life beginning to return to some degree of normality, it's time to give some serious thought to getting the ball rolling, and what better place to begin than with our 2021 Newsletter Summer edition.

## **A Year Like no Other:**

To say that 2020 was a year best forgotten would be an understatement. Never in our recorded history have we experienced the dramatic and often fatal consequences of the Covid-19 virus. History tells us that the Black Plague of London in 1665, and the Spanish Flu of 1919 were rippers, but Covid-19 and its emerging variants leave it far behind. The Metropolitan "Rings of Steel" and closure of borders caused a lot of grief for practically everybody, and had a dramatic effect on the viability of many businesses, some actually closing never to reopen. Fortunately, and in spite of isolation issues, Aussies are beginning to return to what were seen as normal day-to-day activities. Recovery may take years, but we've slowly and safely getting there. Hat's off to all at the 'coal face'. With apologies to C.J.Dennis, "I dips me lid."

## **The Summer that - Wasn't:**

And as if the crisis was not enough, there was "*The summer that never was*". If you thought that the summer of 2019/2020 was a non-event, check out the log of our Head Office's PV system below. As can be seen, the months October, November December 2020, and January 2021, showed significantly less direct sunlight hours than previous summers - and we thought 2019 was bad enough. Not the sort of numbers you appreciate when your business is based on the recreational waters industry aka swimming pools. Oh how we envy those who have the fully protected indoor pools, isolated from indifferent ambient conditions, storms and wind blown detritus. Now, to matters closer to home and to Aquavic in particular.

## **Ticking over:**

The varying degrees of restrictions did limit opportunities for our all-important personal contact with our customers, but otherwise had very little effect on our day-to-day activities. And the fact that many customers found themselves with time on their hands, gave them more time to look more closely at the condition of their pools, their ionisers and electrodes in particular. We'd never moved so many pairs of electrodes in the off-season, and also managed to move some of our **Aqua Soleil** and **Series 3** ionisers. Thank goodness we were well stocked in anticipation of a reasonable summer. The industrial component of our business, which is directly related to infection control in tepid water systems in hospitals and aged-

care facilities - and therefore not sensitive to seasonal variations - was not affected at all. It just kept ticking over. After all, hospitals and aged care facilities are immune to the vagaries of seasonal variations.

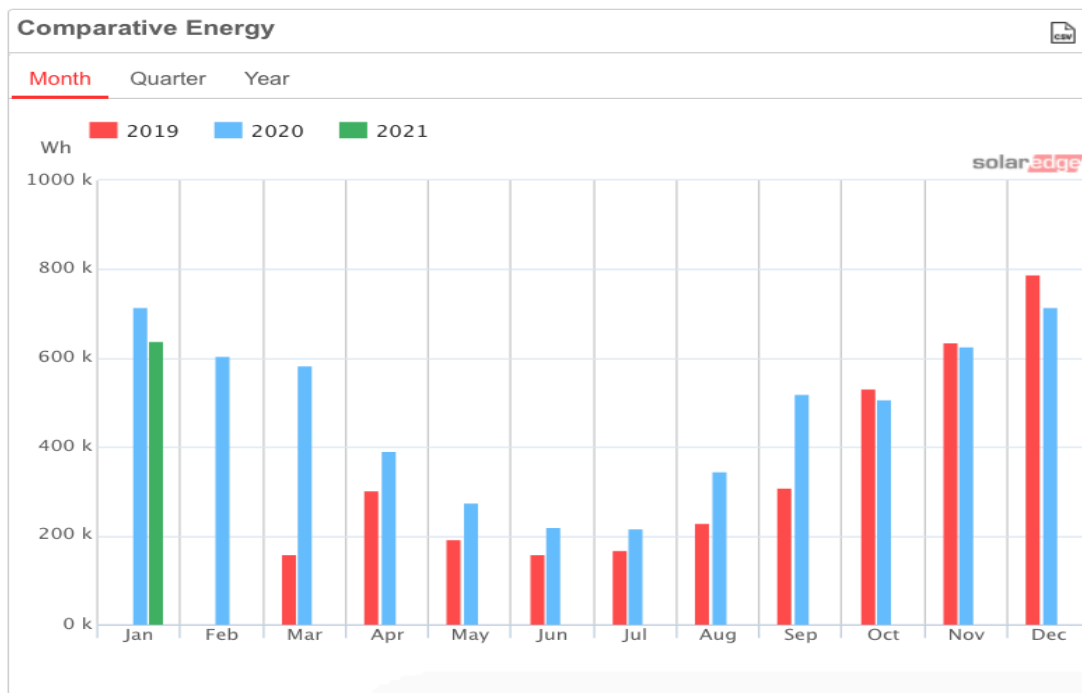
**Dosing Pump:**

As advised in group emails, we've now added a small semi-auto peristaltic dosing pump to our standard **Series 3** pool package. Ionised pools may be *low chemical* systems, but not *no-chemical* systems, and do require occasional doses of bicarb and/or acid to maintain that all-important water balance, both of which may be injected by this most recent edition to our inventory, a simple, no-nonsense peristaltic dosing pump. Installation or retro-fitting is so simple (as one glance at the schematic below will confirm) giving pool owners their one stop shopping solution for all pool functions - filtration pump. dosing pump. and ionising cycles - and all from a single power point. These units are supplied as part of our **Series 3** ready-to-install packages, but also the ideal companion to our **New Millennium Series II's**. So, if you're the proud owner of an **NMII**, you might give some thought to retro-fitting a dosing pump to your system. It simply plugs into the **AUX** outlet adjacent to the **PUMP** and runs in parallel with it.

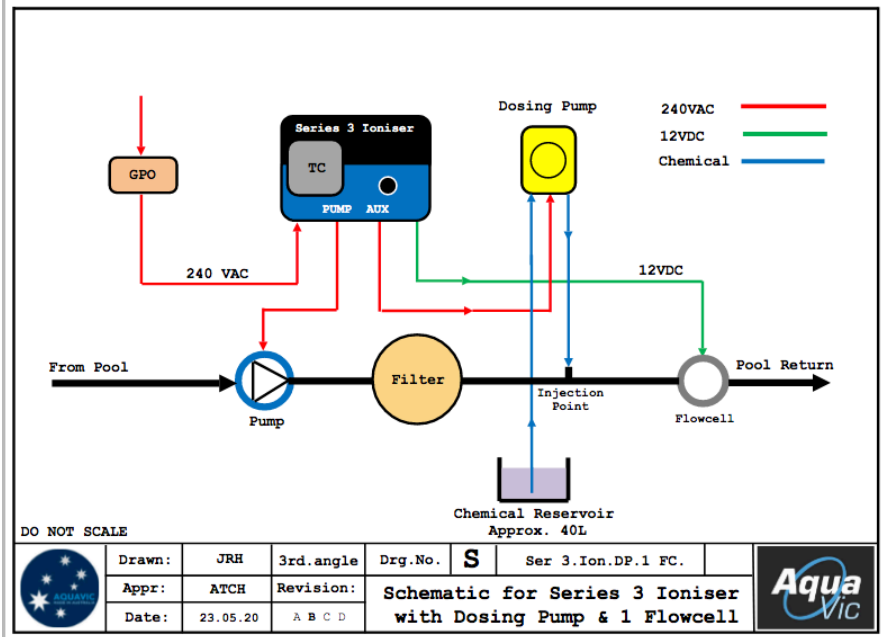
**Non-Chlorine Oxidiser:**

At the peak of the crisis, the one bit of news we didn't really need was that the price of our non-chlorine oxidiser had increased by a whopping 25% - 30%. Rather than simply passing the increase on, we dug a little deeper only to find that similar products were also significantly more expensive. We felt that reverting to the bad old days when ionisers ran with low doses of liquid chlorine was not an option, and so the search continued until we struck pay dirt.

For reasons unknown, in the 20+ years we've been operating, we had never considered BioGuard products. We are now pleased to announce that effective 8th. February, we will be offering a non-chlorine oxidiser at a price that wont break the piggy bank. It is supplied in 3.8 kgs. screw-top containers, supplied either singly (ideal smaller pools for spas) or in a carton of 4 which is sufficient for a full season. Unlike our previous oxidiser of choice, it is also classified as a non-dangerous product and therefore able to be posted. Trials on the company pool after very heavy rain gave excellent results, with a noticeable change from a rain-affected greenish hue to the very attractive and aesthetically pleasing pale blue within 24 hours. Watch your emails for further details and our introductory offer.



**PV Trend Log Aquavic Head Office March 2019 to present time.  
Note that the Summer kW hours (sunlight) has been steadily decreasing.**



**..... and from the Bargain Basement:**

A once in a lifetime opportunity to upgrade your ageing ioniser or failing salt chlorinator: A fully refurbished **New Millennium Series II** controller *with Lifetime Warranty*, your choice of either a 40-mm or 50-mm Flowcell with electrodes, a dosing pump test kit etc. for **\$750.00 incl. GST + postage**. One only. First in - best dressed. Contact details on letterhead.



**The Director.**